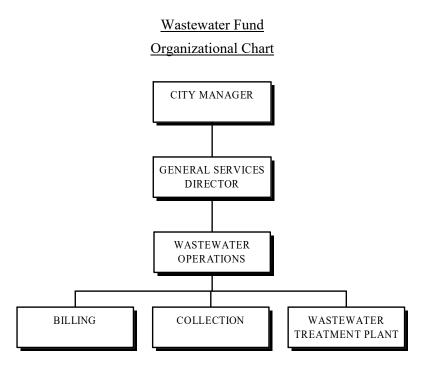
### **Mission**

To provide customers with quality and cost effective wastewater services while being strong stewards of the environment by promoting and implementing sustainable practices and infrastructure improvements.



### Core Responsibilities

1. The Wastewater Treatment Division is responsible for reclaiming and purifying the community's wastewater before it is discharged to local water resources.

| Fund Summary                          | 2018<br>Budgeted | 2018<br>Estimated | 2019<br>Budget |
|---------------------------------------|------------------|-------------------|----------------|
| Revenue                               | \$7,453,662      | \$7,536,372       | \$7,502,760    |
| Expense                               | \$7,922,660      | \$7,767,365       | \$8,264,461    |
| Net Income (Loss)                     |                  | (\$230,993)       | (\$761,701)    |
| Beginning Working Capital             |                  | \$4,330,698       | \$4,310,861    |
| <b>Current Portion of State Grant</b> |                  | \$211,156         | \$0            |
| Ending Working Capital                |                  | \$4,310,861       | \$3,549,160    |

### Reserve

This Fund has goals of attaining and maintaining reserves for operations, capital, and rate stabilization:

- Operations: 25% of operating expense less debt service and pay-as-you-go capital.
- Capital: 25% of debt service but not less than \$500,000.
- Rate Stabilization: 10% of operating revenue or no less than \$500,000.

A 4% rate increase is proposed for FY 2019.

| Budget Detail                       | 2016        | 2017        | 2018        | 2018                       | 2019        |
|-------------------------------------|-------------|-------------|-------------|----------------------------|-------------|
|                                     | Actual      | Actual      | Budgeted    | Estimated <b>Estimated</b> | Budget      |
| Revenue                             |             |             | ð           |                            | · ·         |
| Interest Costs and Penalties        | \$31,150    | \$29,141    | \$30,500    | \$30,500                   | \$30,500    |
| Misc Permits                        | \$1,360     | \$1,575     | \$1,500     | \$1,500                    | \$1,500     |
| Share of Debt Service               | \$48,762    | \$61,574    | \$267,182   | \$267,182                  | \$234,350   |
| Testing Services                    | \$1,540     | \$1,375     | \$1,800     | \$1,400                    | \$1,600     |
| Sewer Service                       | \$6,493,307 | \$6,662,555 | \$6,514,840 | \$6,475,000                | \$6,521,960 |
| Sewer Service-Boscawen              | \$218,237   | \$121,113   | \$165,000   | \$187,270                  | \$165,000   |
| Sewer Service-Bow                   | \$64,881    | \$70,815    | \$60,000    | \$70,000                   | \$60,000    |
| Leachate Processing                 | \$320,972   | \$288,961   | \$225,000   | \$300,000                  | \$250,000   |
| Labor Services-Wastewater           | \$6,961     | \$674       | \$1,500     | \$3,900                    | \$1,500     |
| Septage Processing                  | \$103,404   | \$73,198    | \$45,000    | \$64,000                   | \$65,000    |
| Sludge Disposal                     | \$27,538    | \$25,317    | \$28,000    | \$12,000                   | \$20,000    |
| Investment Income                   | \$20,347    | \$42,340    | \$25,000    | \$45,140                   | \$66,000    |
| Land Lease or Rental                | \$5,334     | \$3,400     | \$3,400     | \$4,190                    | \$4,190     |
| Finance Charges                     | \$1,415     | \$901       | \$1,150     | \$200                      | \$500       |
| Insurance Distributions & Credits   | \$22,120    | \$0         | \$0         | \$0                        | \$0         |
| Investment Fee                      | \$52,448    | \$143,305   | \$40,000    | \$29,150                   | \$40,000    |
| NHRS subsidy for Retiree Health Ins | \$32,535    | \$29,429    | \$30,480    | \$30,480                   | \$30,570    |
| Retiree share of Health Ins         | \$5,510     | \$11,687    | \$12,810    | \$12,810                   | \$9,590     |
| Sale of Surplus Property            | \$5,830     | \$23,280    | \$0         | \$0                        | \$0         |
| Miscellaneous                       | \$5,340     | \$4,450     | \$500       | \$1,650                    | \$500       |
| <b>Total Revenue</b>                | \$7,468,989 | \$7,595,089 | \$7,453,662 | \$7,536,372                | \$7,502,760 |
| Expense                             |             |             |             |                            |             |
| Compensation                        | \$1,397,247 | \$1,343,276 | \$1,464,555 | \$1,375,640                | \$1,470,572 |
| Fringe Benefits                     | \$836,473   | \$745,163   | \$821,685   | \$804,522                  | \$890,050   |
| Outside Services                    | \$394,370   | \$427,958   | \$570,427   | \$505,743                  | \$472,121   |
| Supplies                            | \$424,605   | \$394,504   | \$457,656   | \$458,327                  | \$474,059   |
| Utilities                           | \$561,455   | \$548,748   | \$545,040   | \$595,630                  | \$607,510   |
| Insurance                           | \$66,629    | \$69,553    | \$69,640    | \$69,640                   | \$63,930    |
| Capital Outlay                      | \$45,787    | \$112,350   | \$58,000    | \$58,000                   | \$58,000    |
| Debt Service                        | \$2,168,065 | \$2,388,366 | \$2,672,414 | \$2,635,920                | \$2,859,410 |
| Miscellaneous                       | \$2,686     | \$1,571     | \$0         | \$0                        | \$0         |
| Transfer Out                        | \$1,210,497 | \$1,262,757 | \$1,263,243 | \$1,263,943                | \$1,368,809 |
| (Gain) Loss on Refunding            | \$0         | (\$22,550)  | \$0         | \$0                        | \$0         |
| Total Expense                       | \$7,107,814 | \$7,271,696 | \$7,922,660 | \$7,767,365                | \$8,264,461 |

The Wastewater Fund Sewer Service revenue projection is based on a combination of historical data and knowledge-based forecasting. The critical factor in determining wastewater revenue is to predict wastewater processing for the next fiscal year, and the Department has more than 20 years of historical data to use. This data, coupled with economic trends over the last three to five years, provides the basis for a conservative prediction for wastewater processing.

| Service Indicators  | 2016          | 2017          | 2018      | 2019      |
|---|---------------|---------------|-----------|-----------|
|   | <u>Actual</u> | <u>Actual</u> | Estimated | Projected |
| <ol> <li>Number of Wastewater Odor Complaints Addressed</li> <li>Percentage of Class A Materials Produced</li> <li>Percentage of Class B Materials Produced</li> <li>Unclassified Material</li> </ol> | 0             | 2             | 1         | 2         |
|   | 99.9%         | 97.4%         | *88.1%    | 98.0%     |
|   | 0.1%          | 1.4%          | 1.4%      | 2.0%      |
|   | 0.0%          | 1.2%          | 10.5%     | 0.0%      |

<sup>\*</sup> Reduction in Class A bio-solids is due to scheduled improvements in Class A producing equipment.

#### 2019 Goals

- 1. Meet the community's expectation for odor control.
- 2. Maintain competitive rates with comparable communities in New Hampshire.
- 3. Continue to be a leader in bio-solids management.
- 4. Implement energy savings initiatives outlined in the FY 2019 capital improvement plan, with an overall goal of reducing electrical usage at the Hall Street Wastewater Treatment Plant by 10% by 2021.

#### 2018 Goals Status

- Meet the community's expectation for odor control.
   9-Month Status: The Wastewater Division received no odor complaints during the third quarter of FY 2018.
- Maintain competitive rates with comparable communities in New Hampshire.
   9-Month Status: The Wastewater Division budget expenses were as expected through the third quarter of FY 2018.
- 3. Continue to be a leader in bio-solids management.

  9-Month Status: The Wastewater Division produced 100% Class A biosolids during the third quarter of FY 2018.