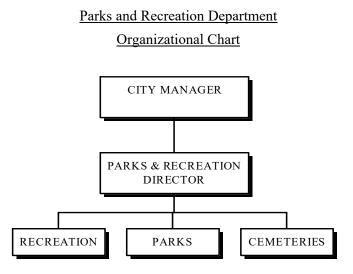
### Mission

Concord Parks and Recreation is committed to engaging our community with safe, fun, inclusive opportunities to enhance health and wellness by providing programming, parks and recreation facilities.



## Core Responsibilities

- 1. Provide quality recreational opportunities in Concord.
- 2. Manage the scheduling of City parks, the City Auditorium, community pools and community centers.
- 3. Create seasonal brochures and marketing materials, and manage the Department's web site and social media sites.
- 4. Handle marketing and registration for the Department's programs, sports leagues, camps and events.
- 5. Manage and maintain the Multi-generational Citywide Community Center.
- 6. Maintain all neighborhood parks and cemeteries.
- 7. Manage and maintain the Beaver Meadow Golf Couse.\*
- 8. Oversee the fiscal operations of the Department.

<sup>\*</sup> Temporarily assigned to Finance during the new Community Center project, the City Manager will review status as the fiscal year progresses.

| Budget Detail                       |                                 |             |                  |                   |                |
|-------------------------------------|---------------------------------|-------------|------------------|-------------------|----------------|
|                                     | 2016                            | 2017        | 2018<br>Budgeted | 2018<br>Estimated | 2019<br>Budget |
| Revenue                             | Actual                          | Actual      | Budgeted         | Estimateu         | Budget         |
| Recreation Player Fee-Parks         | \$5,797                         | \$3,982     | \$6,000          | \$3,400           | \$4,300        |
| Interment                           | \$3,797                         | \$78,051    | \$84,435         | \$80,000          | \$4,300        |
| Cemetery Maintenance                | \$2,405                         | \$1,166     | \$2,000          | \$2,000           | \$2,000        |
| Overtime & Supply Charges           | \$2, <del>4</del> 03<br>\$8,484 | \$7,824     | \$8,200          | \$10,320          | \$10,500       |
| Miscellaneous Services              | \$172,042                       | \$169,764   | \$159,950        | \$10,320          | \$251,060      |
|                                     | \$172,042                       | \$89,438    | \$139,930        | \$139,010         | \$104,500      |
| Camps                               | \$22,489                        | \$44,312    | \$30,150         | \$32,890          | \$104,300      |
| Aquatics Program                    | \$5,795                         | \$2,785     | \$4,000          | \$32,890          |                |
| Lighting Charge                     | •                               | ŕ           | ŕ                | \$78,830          | \$4,400        |
| Building Lease or Rental            | \$107,821                       | \$98,741    | \$90,600         | ,                 | \$138,920      |
| Facility Lease or Rental            | \$34,379                        | \$31,187    | \$33,360         | \$34,400          | \$30,614       |
| Court Ordered Payments - Cemeteries | \$106                           | \$102       | \$0              | \$30              | \$0<br>\$0     |
| Court Ordered Pymnts-Parks & Rec    | \$0<br>\$0                      | \$59        | \$0<br>\$0       | \$30              | \$0            |
| Donations                           | \$0                             | \$5,000     | \$0              | \$0               | \$0            |
| Music Program Donations             | \$971                           | \$219       | \$1,000          | \$1,120           | \$1,200        |
| Contribution-Purchase of Lots       | \$25,836                        | \$15,348    | \$20,820         | \$20,820          | \$23,100       |
| Contribution-Purchase of Niches     | \$0                             | \$1,460     | \$2,000          | \$5,400           | \$2,000        |
| Concession Income                   | \$4,119                         | \$2,349     | \$4,000          | \$3,500           | \$3,500        |
| Miscellaneous                       | \$38                            | \$5,330     | \$0              | \$0               | \$0            |
| Advertising Revenue                 | \$5,500                         | \$0         | \$5,500          | \$11,000          | \$5,500        |
| Transfer In-Trust/Capital Reserve   | \$20,000                        | \$0         | \$0              | \$0               | \$400,000      |
| Transfer In-Trust/Concord Calvary   | \$15,000                        | \$15,000    | \$13,000         | \$13,000          | \$14,500       |
| Transfer In-Trust/Flowers           | \$8,000                         | \$6,000     | \$5,500          | \$5,500           | \$6,500        |
| Transfer In-Trust/General Care      | \$92,158                        | \$122,155   | \$118,000        | \$118,000         | \$122,000      |
| Transfer In-Trust/Shrubs            | \$1,419                         | \$0         | \$1,500          | \$1,500           | \$1,500        |
| Total Revenue                       | \$728,616                       | \$700,272   | \$700,985        | \$695,250         | \$1,237,194    |
| Expense                             |                                 |             |                  |                   |                |
| Compensation                        | \$1,427,274                     | \$1,557,371 | \$1,640,925      | \$1,672,420       | \$1,840,776    |
| Fringe Benefits                     | \$666,089                       | \$644,116   | \$688,691        | \$690,944         | \$773,018      |
| Outside Services                    | \$245,110                       | \$228,452   | \$231,084        | \$222,430         | \$262,938      |
| Supplies                            | \$187,908                       | \$198,913   | \$188,768        | \$190,910         | \$222,014      |
| Utilities                           | \$64,624                        | \$59,582    | \$41,356         | \$40,954          | \$100,100      |
| Insurance                           | \$12,920                        | \$17,279    | \$17,630         | \$17,630          | \$16,664       |
| Capital Outlay                      | \$579                           | \$27,662    | \$42,500         | \$42,930          | \$11,400       |
| Total Expense                       | \$2,604,504                     | \$2,733,375 | \$2,850,954      | \$2,878,218       | \$3,226,910    |

| Service Indicators  | 2016          | 2017          | 2018      | 2019      |
|---|---------------|---------------|-----------|-----------|
|   | <u>Actual</u> | <u>Actual</u> | Estimated | Projected |
| <ol> <li>Number of Pool Users</li> <li>Number of Program Registrations</li> <li>Number of Facility Reservations</li> <li>Number of Burials per Year</li> <li>Social Media Likes (Facebook)</li> </ol> | 20,400        | 20,599        | 21,000    | 21,500    |
|   | 4,400         | 4,430         | 4,600     | 5,000     |
|   | 4,000         | 3,890         | 4,000     | 4,250     |
|   | 202           | 198           | 195       | 195       |
|   | 2,500         | 2,700         | 3,368     | 4,100     |

#### 2019 Goals

- 1. Successfully manage and operate the new multi-generational citywide community center.
- 2. Manage capital infrastructure projects, as approved by City Council in the FY 2019 budget.
- 3. Work with community partners to increase the number of community-wide special events hosted in parks and recreation facilities.
- 4. Work with the City's new Public Information Officer to highlight the Department's role in the quality of life our residents enjoy.

#### 2018 Goals Status

- 1. Manage the successful planning, opening and operation of the new community center on the Heights.

  9-Month Status: The new citywide community center is on budget and on time to open in June 2018. Department staff continues to be very active in the weekly project team meetings with the contractor and other City departments as needed (IT, Fire etc.). The new community center will offer four program rooms, a library, a senior lounge, Parks and Recreation offices, performance space with a small stage, two exercise rooms, a teaching/prep kitchen, locker rooms, a multi-purpose high school sized gymnasium, and outdoor event space. A 32-page brochure has been created to advertise all the new adult programs that will be offered at the center. This brochure will be available online and will be inserted into the Department's regular Summer/Fall Brochure, which is available annually in early May. Staff has coordinated over 40 new programs to be housed in the new center. Hiring of new staff for the operation is underway, and all new staff will be hired and trained by the end of May. Department staff has worked with the Concord Monitor, Concord Insider and local radio stations to prepare for a marketing blitz, which will begin three to four weeks before opening of the center and will continue throughout the summer.
- 2. Manage capital infrastructure projects, as approved by City Council in the FY 2018 budget.
  9-Month Status: The Department coordinated several capital improvement projects, including updating of the basketball and tennis courts at Keach Park, as well as lining an existing tennis court at Keach Park for two Pickleball courts; renovating five tennis courts at Memorial Field; redeveloping the area of Rollins Park that was affected by red pine scale; and completing the final design of Terrill Park, including required local and state permitting. All of these projects will be completed by the end of FY 2018. The Department also created an RFP for the final design and pricing of a new multipurpose recreation building at White Park (former Skate House). Milestone Construction was selected for the project and will work with the H.L. Turner Group to provide a not to exceed cost for the project.
- 3. Enhance recreation programs based on residents' interests and requests.

  9-Month Status: The Department has experienced an increase in the number of children participating in its sports programs, especially in the younger age groups. For the second year, the Department partnered with the Concord High School Boys and Girls Varsity Basketball coaches and their players to coach a Saturday morning winter basketball program for ages 4 and 5 and grades 1 and 2. This program was extremely well received by everyone involved.

The Department has also worked with many of the sports leagues to review current use and, whenever possible, to increase the use of our athletic fields. As an example, last year, working with the baseball leagues (youth and adults), the Department increased the number of games played on its four baseball fields (April to end of August) to 210 games. The White Park baseball field alone had just over 70 games. This does not include practices.

4. Work with community partners to increase the number of community-wide special events hosted in parks and recreation facilities.

#### 9-Month Status:

- The Department continued its partnership with Concord Housing & Redevelopment to offer free swim lessons for resident youth. Last summer, 700 children participated. This summer the Department will expand its regular morning and evening lessons to include Saturday morning swim lessons at Kimball Pool. The goal this summer is to have over 900 children participate.
- Partnered with Red River Theater to host a Movie in the Park. For the summer of 2018 we have expanded this partnership and will host two outdoor movies.
- Partnered with the New England Patriots Alumni Club to bring their "Football for You" Program to Concord for the fifth year. Last spring, over 200 children, ages 9 14, participated in the free football clinic coached by Alumni Players. This year's event will be held on Saturday, May 12<sup>th</sup>, at Memorial Field.
- Co-Sponsored an Eclipse Viewing Party with Domino's Pizza, with free eclipse viewing glasses provided by Domino's.
- Partnered with Concord Crew to host a Learn to Row program.
- The Department continued to work with many groups who rent its facilities for special events, like 5K road races, bike races, graduations, Easter egg hunts, community celebrations and more.
- The Department coordinated the use of its three varsity soccer fields for a Columbus Day Weekend Soccer Tournament, which was sponsored by Seacoast Express Soccer. Over two hundred soccer teams from all over New England, New York State and Canada participated, using all of the NHTI fields and numerous areas in Greater Concord.
- Hosted several baseball weekend tournaments that brought in numerous teams from around New England.
- The Cemetery Division increased their outreach with community organizations and holds monthly educational workshops.
- The scheduling of the City Auditorium was moved from a stand-alone computer program to the Department's RecTrac computer system, which is also used to schedule all parks and community centers, and for the processing of program registrations. Renters of the City Auditorium can now request dates and complete the process online. Members of the community can now view the schedule of shows/events on a new online calendar.