



# CITY OF CONCORD

## Report to Mayor and City Council

**DATE:** November 29, 2021

**TO:** Mayor and City Council

**FROM:** Brian G. LeBrun, Deputy City Manager - Finance

**SUBJECT:** New two-year concessionaire agreement between the City of Concord at Beaver Meadow Golf and Beava Divas, LLC, d/b/a The 19<sup>th</sup> Hole at Beaver Meadow

### **Recommendation**

Accept this report and authorize the City Manager to enter into a new two-year agreement between the City of Concord and Beava Divas, LLC, d/b/a The 19<sup>th</sup> Hole at Beaver Meadow (Beava Divas).

### **Background**

As part of golf operation at Beaver Meadow Golf Course, the City has contracted with Beava Divas to run the concession operations. The current agreement with Beava Diva's expires on December 31, 2021. The new two-year agreement will commence on January 1, 2022 and expire on December 31, 2023.

### **Discussion**

The City has contracted with Beava Divas to run the concession operations at Beaver Meadow Golf Course since November 2015. The new proposed two-year agreement to be effective on January 1, 2022 will provide payments to the City in the amounts of:

2022	\$46,200
2023	\$47,600

The 2022 revenue is a \$2,200 increase over the contractual revenue in 2021. The 2023 revenue is an increase of \$1,400 over 2022.

This agreement provides for the concessionaire to provide food and beverage services at the golf course including the clubhouse, function room, patios, adjacent tent and on course beverage cart.

While this agreement does not automatically provide for any extensions, the parties may start discussion of an extension with official notification to the other party in August 2023.