



City of Concord, New Hampshire

OFFICE OF THE MAYOR

Byron O. Champlin

TO: Members of City Council

FROM: Mayor Byron O. Champlin

DATE: May 28, 2025

RE: Solid Waste Advisory Committee Appointment

I propose the appointment of the following individual to the Solid Waste Advisory Committee, as a General Public Representative, for a three-year term to expire July 31, 2028.

- Taylor Hall, 430 North State Street, Concord. Taylor Hall's letter of interest and resume are attached.

In accordance with Section 18 of the City Council Rules, this proposed appointment is being distributed to City Council as information in advance of formal action at the July 14, 2025 City Council meeting.

Bonenfant, Janice

From: Taylor Hall <tdouglashall@gmail.com>
Sent: Monday, May 12, 2025 6:19 PM
To: Bonenfant, Janice
Subject: Fwd: Following Up - coffee
Attachments: 2025,04_Resume_Hall,Taylor.pdf

[CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe]

Ms. Bonenfant,

Mayor Champlin recommended that I email you to let you know of my interest to serve on the Solid Waste Committee.

I have attached my resume to this email; please let me know if you have any questions.

Best,

Taylor Hall

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Taylor Douglas Hall
716-940-5444 | tdouglashall@gmail.com

Summary	Dynamic professional with a desire for accuracy and results. Highly skilled in interpretation and implementation of data-supported change. Over ten years in customer service with particular success in team building, coaching, and relationship building.	
Key Skills	Data Analysis and Reporting, Customer Service, Written and Verbal Communications, Relationship Building, Incorporating Technology into the Workplace	
Work Experience	Finance Counselor III Southern New Hampshire University, Manchester NH	February 2021 – Present
	<ul style="list-style-type: none">• Interact with students on all issues regarding educational funding• Provide superior customer service in a consistent and timely manner• Meet ongoing metrics as determined by department leadership	
	RV Sales Associate Warranty Administrator E-Commerce Administrator Camping World of New Hampshire, Chichester NH	January 2020 – January 2021 November 2019 – January 2020 August 2018 – November 2019
	<ul style="list-style-type: none">• Manage dealership social media and insure inventory was added to website in a timely manner• Train new sales staff on IT (hardware and software) and reporting requirements• Delivered detailed performance metrics and inventory reports to leadership, aiding in data-driven operational decisions• Guide customers through the entire sales process, from determining needs to delivery	
	Digital Marketing Specialist ThriveHive, Manchester NH	January 2017 – October 2017
	<ul style="list-style-type: none">• Generate new business through inbound and outbound lead generation• Interface with implementation team to ensure clients needs and expectations are met• Recommend products to clients based on need and upsell customers based on growth• Provide reports to clients outlining metrics of digital advertising campaigns	
	Owner/Independent Sales Representative Excelsior Premium Cigar Brokerage, Manchester NH	July 2016 – February 2017
	<ul style="list-style-type: none">• Manage a seven state sales territory in a cost-effective and efficient manner• Serve as a full-service sales organization to a diverse group of manufacturers• Drive sales in territory through unique value-added events for retailers and end consumers	
	Territory Manager, New England E.P. Carrillo Cigar Co., Miami, FL	November 2015 – June 2016
	<ul style="list-style-type: none">• Responsible for facilitating sales in a seven state territory• Maintained relationships with diverse set of clients at both the retailer and end consumer level• Continuously used both hard and soft selling to ensure ongoing brand awareness	
	Inside Sales Director Vintage Cigar Distributors of New England, Londonderry NH	October 2013 – October 2015
	<ul style="list-style-type: none">• Coordinating sales with a team of independent brokers• Working with retailers to ensure inventory turned and brand met expectations• Scheduling events with retailers to ensure brand recognition• Directly responsible for 3% revenue growth in FY 2014	
Education	Xavier University Cincinnati, OH Major: Entrepreneurial Studies	August 2008 – May 2012