

7/9/2026 Golf Advisory Committee Considerations											
Season Pass Rate Recommendations 2027 Golf Season											
						GCAC Rec					
Category	2025	2025 Rate	2026	2026 Rate	2027	2027	2027				
					A	B	C				
Senior, Mon-Fri	105	\$1,295	106	\$1,400	\$1,400	\$1,425	\$1,495				
Adult 7 Day	53	\$2,295	37	\$2,500	\$2,500	\$2,575	\$2,595				
Family 7 Day	33	\$3,500	33	\$3,700	\$3,700	\$3,775	\$3,795				
Junior	67	\$350	42	\$450	\$450	\$450	\$450				
Young Adult	32	\$1,795	22	\$1,900	\$1,900	\$1,950	\$1,975				
College	38	\$750	33	\$850	\$850	\$875	\$900				
90 +	2		1	\$0	\$0	\$0	\$0				
Total Memberships	330		274								
Cart 7 Day	10	\$1,275	4	\$1,500	\$1,500	\$1,500	\$1,500				
Senior Cart 5 Day	8	\$1,175	15	\$1,400	\$1,400	\$1,400	\$1,400				
Family Cart	1	\$2,000	0	\$2,400	\$2,400	\$2,400	\$2,400				
Total Cart Memberships	19		19								
Revenue Per Profile Category											
Senior, Mon-fri			106	\$148,400	\$148,400	\$151,050	\$158,470				
Adult 7 Day			37	\$92,500	\$92,500	\$95,275	\$96,015				
Family 7 Day			33	\$122,100	\$122,100	\$124,575	\$125,235				
Junior			42	\$18,900	\$18,900	\$18,900	\$18,900				
Young Adult			22	\$41,800	\$41,800	\$42,900	\$43,450				
College			33	\$28,050	\$28,050	\$28,875	\$29,700				
90 +			1								
		Total Revenue		\$451,750	\$451,750	\$461,575	\$471,770				
Cart 7 Day			4	\$6,000	\$6,000	\$6,000	\$6,000				
Senior Cart 5 Day			15	\$21,000	\$21,000	\$21,000	\$21,000				
Family Cart			0	0	0	\$0	\$0				
		Total Revenue		\$27,000	\$27,000	\$27,000	\$27,000				
Non-Resident Capital Fee \$50			2026								
			66	\$50	\$50						
		Total Revenue		\$3,300	\$3,300						
Total Revenue (Membership, Cart Membership, Non-Resident Cap Fee)				\$482,050	\$482,050	\$491,875	\$502,070				
Revenue Increase All Memberships and Non-Res Cap Fee					\$0	\$9,825	\$20,020				

7/9/2026 Golf Advisory Committee Consideration											
Daily Fee Rate Recommendation 2027 Golf Season											
				GCAC Rec							
	2025	2026	2027	2027	2027						
Green Fees	Rate	Rate	Rate	Rate	Rate						
			A	B	C						
18 Hole Weekday	\$46	\$55	\$58	\$60	\$62						
18 Hole Weekend and Holiday	\$56	\$65	\$68	\$70	\$72						
9 Holes	\$32	\$37	\$40	\$42	\$44						
Concord Resident 18 Hole	\$43	\$50	\$50	\$50	\$50						
Concord Resident 18 Hole WE/H	\$53	\$61	\$61	\$61	\$61						
Concord Resident 9 Hole	\$30	\$35	\$35	\$35	\$35						
Green Fees Guest of a Member	\$43	\$50	\$53	\$55	\$57						
Green Fee Veteran Rate	\$40	\$46	\$49	\$51	\$53						
League 18 Hole	\$42	\$49	\$52	\$54	\$56						
League 9 Hole	\$30	\$35	\$38	\$40	\$42						
Twilight (After 3:30 pm)	\$39	\$45	\$48	\$50	\$52						
Junior 9 Holes	\$13	\$15	\$18	\$20	\$22						
Junior 18 Holes	\$25	\$29	\$32	\$34	\$36						
Derryfield Reciprocal	\$28	\$28	\$30	\$30	\$30						
Member Guest Green Fee	\$32	\$37	\$40	\$42	\$44						
City Employee Perks Rate	\$32	\$37	\$37	\$37	\$37						
Non-Peak Shoulder Season-Open-May15th and November 1-November 30th											
	2025	2026	2027	2027	2027						
Weekday	\$42	\$49	\$52	\$54	\$56						
Weekend/Holiday	\$52	\$60	\$63	\$65	\$67						
2026 Toal Green Fee Revenue		\$676,370	A	B	C						
Additional Revenue Increase From Green Fees			\$33,818	\$60,873	\$81,164		Estimated				
Golf Carts	2025	2026	2027 A	2027 B	2027 C						
18 Holes	\$23	\$27	\$27	\$27	\$27						
18 Holes Member	\$23	\$27	\$27	\$27	\$27						
9 Holes	\$15	\$18	\$18	\$18	\$18						
Twilight 18 Holes	\$18	\$21	\$21	\$21	\$21						
Senior Member 9 (M-F only)	\$13	\$15	\$15	\$15	\$15						
Senior Member 18 (M-F only)	\$18	\$21	\$21	\$21	\$21						
Cart RentAdditional 9 Holes	\$7	\$9	\$9	\$9	\$9						
2026 18 Hole Cart Rental Revenue	7,845	\$159,127	NC	NC	NC						
2026 9 Hole Cart Rental Revenue	5,562	\$86,101	NC	NC	NC						
Total	13,407	\$245,228	NC	NC	NC						
Additional Cart Revenue											
School Usage Fee	2026		2027								
High School Teams	\$3,160		\$3,500								
Total Revenue high school teams	\$9,480		\$10,500								
Revenue Increase			\$1,020								
NHTI (Per Player-Per Round)	\$29	\$29	\$34		Adjust to approved Junior Rate						
Tilton and Proctor Spring	\$29	\$29	\$34		Adjust to approved Junior Rate						
Driving Range	2025	2026	2027								
Large	\$12	\$12	\$13								
Medium	\$9	\$9									
Small	\$6	\$6	\$7								
Driving Range Revenue											
Large	\$103,592	\$102,471	\$114,100								
Medium	\$6,906	\$6,831									
Small	\$27,624	\$27,325	\$32,926								
Total Driving Range Revenue	\$138,122	\$136,627	\$147,026								
Revenue Increase			\$10,399								
Simulator Fee	2025	2026	2027								
Per Hour-Per Player	\$45				5% Increase in all categories						
8-2 Weekdays		\$40	\$42								
2-Close Weekdays and League		\$45	\$47								
Saturday-Sunday		\$47.50	\$50								
Sim Revenue											
Rounds	2,424	2,234									
Revenue	\$76,523	\$72,043	\$75,645								
Simulator Revenue Increase			\$3,602								

Outing Fees Update for 2027 Golf Season									
Outing Packages	2025 Par Package	2026 Par Package	2027 Par Package						
Monday Through Thursday	\$61	\$61	\$65						
Friday, Saturday, Sunday	\$69	\$69	\$69						
Total Outing Revenue 2026									
Expected Increase W/one rate									
Shoulder Season Outing Pricing April 15th-May16th & October 15th-Nov 30th									
Monday through Thursday	\$52	\$52	\$57						
Friday, Saturday, Sunday	\$62	\$62	\$62						
9 Hole Outings Weekday Only w/tent		2026	2027						
		\$43	\$45						
Tent Rental Fee Non-Golf (8 hrs)		2026	2027						
		\$2,000	\$2,000						
Specials Including Cart									
Senior Days	2024	2025	2026						
	2 for \$90	2 for \$100	2 for \$110						
Ladies Day	2 for \$100	2 for \$100	2 for \$110						
NEGCOA Golden Passport	200 Golden Passport books sold. Rounds are donated in trade for advertising exposure to golf specific customer base. One time use and passport holders are required to purchase cart.								
NH Dollar Saver	200 rounds donated in trade for advertising via radio ads and website exposure. Each dollar saver Coupon is one time use only but does not require purchase of a golf cart.								
Other Rates for Golf Advisory Committee Consideration									
GHIN Handicap	2025	2026	2027						
Member	\$42	\$42	\$44	Marginal increase in cost from USGA					
Non-Member	\$55	\$55	\$57						
Lessons	2025	2026	2027						
Junior (30 Minute)	\$60	\$60	\$60						
Regular (1 hr.)	\$100	\$100	\$100						
Get Golf Ready	2025	2026	2027						
	\$150	\$150	\$150						
2026 GGR Revenue									
Tuesday Morning	11	\$1,650							
Tuesday Evening	11	\$1,650							
Friday Evening	12	\$1,800							
2026 Total GGR Revenue		\$5,100							
Junior Camps	2025	2026	2027						
	\$125	\$125	\$125						

7.9.26 Golf advisory Committee Recommendation

Rate Comparison to comparable Golf Courses

Season Passes

Proposed	Beaver Meadow			Pembroke Pines 2026	Canterbury Woods 2026	Loudon CC 2026	Derryfield CC 2026
	A	B	C				
CATEGORY							
Senior Mon-Fri	\$1,400	\$1,425	\$1,495	\$3,050	\$2,550	\$2,095	\$899
Adult 7 Day	\$2,500	\$2,575	\$2,595	\$3,425	\$2,925	\$2,695	\$1,699
Family 7 Day	\$3,700	\$3,775	\$3,795	\$4,950	\$4,350	\$3,995	N/A
Junior	\$450	\$450	\$450	\$700	\$700	\$550	\$249
Young Adult	\$1,900	\$1,950	\$1,975	\$2,625	\$2,125	\$1,995	\$1,200
College	\$850	\$875	\$900	\$1,200	\$1,200	\$950	N/A
90 +	\$0	\$0	\$0	N/A			

Daily Fees

18 Hole Weekday	\$58	\$60	\$62	\$75	\$95	\$53	\$45
18 Hole Weekend	\$68	\$70	\$72	\$85	\$115	\$67	\$48
9 Hole Weekday	\$40	\$42	\$44	\$55	\$55	\$34	\$27
9 Hole Weekend				\$65	\$65	\$52	\$29
Twilight	\$48	\$50	\$52	\$40/\$50	N/A	\$53	\$27/\$29
Junior 18 Holes	\$32	\$34	\$36		N/A	\$31	\$29
Junior 9 Holes	\$18	\$20	\$22		N/A	\$20	\$27
Senior				\$70	\$75	N/A	N/A
Daily Cart Rate 18			\$27	Included	Included	\$26	\$24
Daily Cart Rate 9			\$18	Included	Included	\$18	\$12