



CITY OF CONCORD

REPORT TO MAYOR AND THE CITY COUNCIL

TO: Honorable Mayor and Members of the City Council

FROM: David Gill, Parks and Recreation Director

Re: Snow Fan Funding Request

DATE: October 28, 2025

Recommendation:

Accept this report and funding resolution and set for a December public hearing.

Background:

Since 2019, the SkiTheBeav organization has been working with the city to improve the xc skiing at the Beaver Meadow Golf Course. Their goal is to promote an active and healthy lifestyle while maximizing the recreation potential of the capital city. SkiTheBeav and the city believe that Beaver Meadow Golf Course has immense potential as a cross country skiing venue and will become a community skiing hub.

In 2023, the nonprofit group was instrumental with helping the city buy a gently used groomer as they raised over \$50,000 to help with the cost of the machine. The City funded the remaining \$45,000 to buy the unit.



SkiTheBeav also discussed their desire to set up a demo for snow making near the driving range and connecting to the fire hydrant in the parking lot. They obtained permission from the Golf Course Advisory Committee and the Recreation and Parks Advisory Committee for the demo. In addition, on February 15, 2024, held a neighborhood meeting with residents near the Golf Course as part of a RPAC meeting. Residents present were supportive with conducting the demo, however, had concerns with noise as snow making usually happens overnight. Due to warm weather the snow making demo was not held until December 2024. The demo was a huge success and confirmed we could make snow at Beaver Meadow Golf Course to enhance the cross-country skiing.



Above pictures from the snow making demo held alongside Parks and Recreation Department staff: Dec 2024.

Later in December 2024, SkiTheBeav requested when the City undertakes FY26 CIP 107 (which is the full renovation of the BMGC parking lot) that utilities be run under the pavement to facilitate the extension of three phased power and a water line (with water meter pit) to the driving range. In doing so this will make it possible to connect a fan gun for snow making on the driving range. The estimated cost of the snow fan, extending power and water lines will be slightly less than \$100,000.

In February 2025 SkiTheBeav sent a communication to City Council highlighting the successful snow making demo and their desire to pay for underground power and water lines to the middle of the driving range. Their proposal for 2025/26 winter season is to focus on a small-scale operation located on the driving range of the golf course. This would require fundraising to cover the cost of the following:

1. Extending the water pipe to the driving range and adding a water meter.
2. Extend three phase power underneath the parking lot to supply power to the snow fan, along with electrical meter.
3. Purchase (or lease) an HKD fan gun that can be connected to these utilities

In the FY26 Capitol Improvement Plan (CIP#515) for Golf Course Winter Operations there are two \$50,000 projects approved, paid for by donations, one to install the underground utilities and one to buy the snow gun.

The underground utilities are being coordinated by Milestone Construction as part of the overall design, permitting and construction of the new Club House at Beaver Meadows Golf Course.

Discussion:

In early October the City received a request from SkiTheBeav proposing the City of Concord buy the snow gun directly using funds donated by SkiTheBeav and from a rebate from NH Saves.

The main reason for this request is their fundraising efficiency. The snow gun costs \$48,540. The snow gun is eligible for a significant 50% rebate from NH Saves, which is valued at \$24,270. For SkiTheBeav to purchase the unit they would need to raise all the money to buy the unit and then apply for the rebate. SkiTheBeav would then need to return \$24,270 to their donors after the rebate is received.

If the City bought the snow gun ultimately there would be no cost the city. SkiTheBeav would donate half of the cost (\$24,270) and NH Saves would pay the other half (\$24,270). This would allow SkiTheBeav to continue their fundraising while maximizing the efficiency of their donations.

At their October 16, 2025 meeting the Recreation and Parks Advisory Committee reviewed SkitheBeav request to have the city purchase the snow fan and unanimously agreed with their funding request and formally recommends City Council review and approve their request.

This report and funding resolution are to authorize the city to purchase the snow gun for \$48,540, accept a \$24,270 donation from SkiTheBeav to help fund the purchase and to apply for rebate of \$24,270 to cover the full cost of the purchase.