



City of Concord, New Hampshire

OFFICE OF THE MAYOR

TO: Members of City Council

FROM: Mayor Bouley

DATE: May 5, 2022

RE: Committee for Concord's Plan to End Homelessness

I propose the appointment of the following individuals to the Committee for Concord's Plan to End Homelessness.

- Gwen Whitney-Gill, 334 Horse Corner Road, Chichester. Ms. Whitney-Gill's letter of interest and resume are attached.
- Rosanne Haggerty, 101 School Street, Unit 1, Concord. Ms. Haggerty's letter of interest and resume are attached.
- Thomas Furtado, 28 Grindel Street, Moultonboro. Mr. Furtado's letter of interest and resume are attached.

In accordance with Section 18 of the City Council Rules, these proposed appointments are being distributed to City Council as information in advance of formal action at the June 13, 2022 City Council meeting.



CONCORD | LACONIA | FRANKLIN

Dear Mayor Bouley and Concord City Council,

Please consider this as my letter of intent regarding appointment to the Steering Committee on Concord's Plan to End Homelessness.

As you can see from my resume, I have spent the bulk of my career working with and advocating for the needs of underserved and at risk populations. As this committee represents alignment between Concord Hospital's mission and the goals of the City Council, I would be proud to represent Concord Hospital as a member of this group as we work towards real change through solution focused planning and coordination.

Sincerely,

A handwritten signature in cursive script that reads 'Gwen Whitney-Gill'.

Gwen Whitney-Gill B.S.

Community Health Coordinator

Concord Hospital

250 Pleasant Street

Concord, NH 03301

Ph: (603) 415-1509

gwhitney@crhc.org

Gwen Whitney-Gill

334 Horse Corner Road
Chichester, NH 03258

gwendolynwhitney@gmail.com
(603) 724-7038

Dedicated community health advocate with over 14 years experience working with and advocating for the needs of at risk populations.

Summary of Qualifications

- Worked in cooperation with local service providers to identify resources and supports to assist community members in improving their social determinants of health
- Worked with adult learners in guiding and supporting them to obtain their college degree in a competency based, flexibly paced, online and accredited degree program
- Coached parents and youth involved in child welfare around parenting skills, household maintenance, and self-care.
- Developed and presented trainings for regional and national conferences regarding Understanding adolescents, Understanding Reunification work, and Self-management techniques
- Familiar with Salesforce, Asana, Google, and Basecamp

Professional Experience

Concord Hospital Family Health Center

Concord, NH August 2017-Present

Community Health Coordinator

- Works with leadership and internal stakeholders to translate division strategic goals into a plan to support and advocate for patients and community health needs
- Supervises and oversees programmatic and operational aspects of Community Health team
- Leads and actively participates in all elements of the Concord Hospital system's Community Health Needs Assessment and Implementation Strategy development
- Oversees and manages system-wide Community Benefits planning and reporting, aligning with state and federal regulations
- Develops, implements, and expands connections and referral processes to corporate partners

Integrated Case Manager

- Participate as a member of a multi-disciplinary team including both medical and behavioral health staff and providers.
- Develop and foster relationships with multiple community resource providers throughout Merrimack county
- Screen and briefly assess patients to identify their psychosocial and resource needs and appropriate services.
- Arrange appropriate services, make referrals to community resources; educate patients and families regarding these resources
- Assist patients and their families in problem solving potential issues related to the health care system, financial or social barriers
- Serve as the system navigator and point of contact for patients and families.

Gwen Whitney-Gill

334 Horse Corner Road
Chichester, NH 03258

gwendolynwhitney@gmail.com
(603) 724-7038

Southern New Hampshire University

Manchester, NH 2013-2017

Manager of Coach Development

- Oversee all aspects of recruiting, hiring, training and developing learning coaches for Southern New Hampshire University's College for America
- Using data informed practice, identify and assist with development and facilitation of training for coaches to strengthen practice in supporting non-traditional students working towards obtaining their college degree
- Assist in managing a remote and in-office workforce of over 100 part time and full time Learning Coaches
- Prepare and deliver presentations to SNHU leadership to strengthen understanding of our coaching model
- Coached a caseload of students towards the goal of becoming self-directed learners
- Was a Learning Coach prior to being promoted to Team Lead, then to Manager role

Casey Family Services

Concord, NH 2002-2012

Family Support Specialist

- Assist in assessing child and family needs, developing treatment plans and monitoring client progress while providing direct services in the family home, school and community
- Provide expertise, support and mentoring to schools and community organizations. Develop trainings and present at local, regional, and national conferences annually
- Coach families and professionals with crisis intervention support as needed including training and education around conflict resolution, de-escalation skills, and building communication skills
- Provide in-home and community based clinical interventions appropriate to the needs of the child and family involved with the child welfare system

Concord Family YMCA

Concord, NH 1998-2002

Assistant Director Child Development Center

Education

UNH Professional Development Program

Professional Coaching Certificate- projected completion May 2019

Shenandoah University, Winchester, VA

Bachelor of Science in Psychology

March 29, 2022

Byron Champlin
154 Rumford Street
Concord, NH 03301

Re: Steering Committee for Concord's Plan to End Homelessness

Dear Byron,

Thank you for inviting me to apply to join the Steering Committee for Concord's Plan to End Homelessness. I would love to contribute to the community in this way.

I lead a national not for profit, Community Solutions that works toward a lasting end to homelessness that leaves no one behind. We work currently with 98 Continuum of Care entities across the country to help them implement a public health approach to homelessness called "Built for Zero". This approach unifies a community's many efforts toward the single, measurable goal of achieving "functional zero" homelessness, meaning that homelessness is rare overall and brief when housing emergencies do occur. It shifts focus to the prevention of homelessness, streamlining access to housing resources and providing real time guidance on the policies and investments that will be needed to stay ahead of a community's housing needs. 14 communities have now reached functional zero veteran and/or chronic homelessness, and 44 others are making measurable progress toward that goal.

Prior to founding Community Solutions in 2011, I founded and led Common Ground (now known as Breaking Ground), a New York City-based not for profit housing developer. In my twenty years at Common Ground we pioneered the development of "permanent supportive housing" integrated with workforce housing, that linked well designed homes with health, mental health and employment support for residents needing that assistance. We also managed the 3,000 units of housing we created with a strong focus on improving and contributing to our surrounding neighborhoods.

Enabled by the COVID-necessitated shift to remote work, my husband and I moved to Concord in the fall of 2020, to be closer to my son and his family, who have lived in Concord since 2014. (My daughter in law grew up in Henniker and has lifelong ties to Concord.)

Among the features of Concord that we deeply value is the community's concern for those experiencing homelessness, and the work of the Concord Coalition to End Homelessness.

It would be an honor to participate in the Steering Committee and to support the vital work of ending homelessness in Concord.

I have attached my CV and would be pleased to provide any additional information that would be helpful in considering my interest.

Sincerely,

A handwritten signature in black ink, appearing to read "Rosanne Haggerty". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Rosanne Haggerty

101 School Street
Unit 1
Concord, NH 03301

Attachment

PROFESSIONAL EXPERIENCE

COMMUNITY SOLUTIONS, New York, NY

Founder and President, July 2011 - Present

- Creator and chief executive of internationally recognized not for profit applying public health approach to ending homelessness
- Leader of the Built for Zero collaborative working to end chronic and veteran homelessness in over 80 communities, two community stabilization initiatives in New York and Connecticut, and supportive housing projects in communities nationwide
- Frequent advisor and lecturer on homelessness and systems change
- Oversees organization with \$14 million budget and 72 employees

COMMON GROUND, New York, NY

Founder and President, 1990 – July 2011

- Creator and chief executive of not-for-profit developer of solutions to homelessness
- At the time, the nation's largest builder and operator of housing for the homeless, with properties in New York and Connecticut.
- Oversaw organization with \$45 million budget and 250 employees

BROOKLYN CATHOLIC CHARITIES, Brooklyn, NY

Development Coordinator, 1983-1990

- Oversaw development of over 1,000 affordable homes and apartments sponsored by the Housing Office of Catholic Charities of Brooklyn and Queens, typically involving the reuse of Church-owned properties

EDUCATION

COLUMBIA UNIVERSITY, New York, NY

- M.S. in Real Estate, Graduate School of Architecture Planning and Preservation

AMHERST COLLEGE, Amherst, MA

- B.A. in American Studies, *Magna Cum Laude*, 1982

FELLOWSHIPS AND AWARDS

- Award of Merit, AIA New York, New York, NY 2019
- John W. Gardner Leadership Award, Independent, Washington, DC, 2017
- National Design Award, Cooper Hewitt Smithsonian Design Museum, New York, NY 2015
- Social Entrepreneur of the Year, Schwab, Geneva, Switzerland, 2015
- Jane Jacobs Award for New Ideas & Activism, Rockefeller Foundation, New York, NY, 2012
- Prime Mover, Hunt Alternative, Cambridge, MA, 2009
- Senior Fellow, Ashoka, Arlington, VA, 2007
- Innovator Award, A Home for Every American, Washington, DC, 2006
- Adelaide Thinker in Residence, Adelaide, South Australia, 2005-2006
- John D. and Catherine T. MacArthur Fellow, Chicago, IL, 2001
- Public Policy Fellow, Japan Society, Tokyo, Japan, 2000
- Peter Drucker Award in Non-Profit Innovation, New York, NY, 1999
- Rudy Bruner Award in Urban Excellence, Cambridge, MA, 1997
- Amherst College Life Trustee



April 14, 2022

Mr. Byron Champlin
Chair
Steering Committee for Concord's Plan to End Homelessness

Via Electronic Mail Only: chamby@comcast.net

Re: Membership on steering committee

Dear Byron:

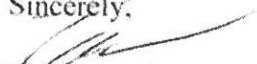
Please allow this letter to serve as my expression of interest in joining the City of Concord's Steering Committee for Concord's Plan to End Homelessness. I have attached a personal resume for your reference.

As you are aware, CATCH Housing's mission revolves around providing homes for the Merrimack County population that is underserved. Ending homelessness in the City of Concord is an extremely important mission and I believe it will take effort and collaboration from many different sectors of our community. While homelessness is a multifaceted issue, safe, affordable housing is a key part of the solution. As a housing development and operating professional, I believe that my experience will allow me to be a valuable member of the steering committee.

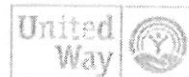
I am eager to become engaged in this effort and look forward to hearing from you regarding the next steps that I need to take in order to become a member of the committee.

Thank you for your consideration, and please feel free to contact me at your convenience.

Sincerely,


Tom Furtado
President & CEO

CATCH Neighborhood Housing · 105 Loudon Road, Unit One · Concord, NH 03301
T (603) 225-8835 · F (603) 225-8046 · catchhousing.org



THOMAS R. FURTADO, CCIM

28 Grindel Street
Moultonboro, NH 03254
TFURTADO@CATCHhousing.org

Home: (603) 284-1082
Mobile: (401) 258-8698

PROFESSIONAL PROFILE:

Performance driven executive with a proven track record of successful business repositioning. A commercial real estate professional with over 30 years of experience in the acquisition, development, financing, construction and disposition of various types of real estate projects.

EXPERIENCE:

Concord Area Trust for Community Housing, Inc. ("CATCH")	2/2017 – Present
President and Chief Executive Officer	2/2021 – Present
Executive Vice President – Chief Operating Officer	3/2020 – 2-2021

CATCH is a 501 (c) 3 nonprofit organization in the State of New Hampshire serving the housing needs of its community by creating permanently affordable workforce housing and market-rate housing. In addition to housing development and construction, CATCH operates Alliance Asset Management, Inc. which provides property and asset management services for real estate portfolios consisting of over 700 residential units and commercial properties across New Hampshire and Maine. Impact Development Advisors, Inc. is a real estate development and consulting firm and wholly owned subsidiary of CATCH.

As President, serves as the Chief Executive Officer for the overall operation and administration of CATCH and related entities and reports directly to the Board of Directors. Plan, direct, coordinate and evaluate the variety of programs and activities of the organization, including real estate acquisition, development, construction and management of residential affordable and workforce housing. Extensive knowledge of the federal Low Income Housing Tax Credit program and syndications to finance the development of housing. Hire, supervise, assist and evaluate all staff. Work with the Board of Directors and staff to develop the vision and ongoing strategic planning for the organization and execute on those plans.

2/2017 – 3/2020

Senior Vice President – Real Estate Development

Responsibilities include:

- * Overall responsibility for the Real Estate Department and member of the organization’s executive management team
- * All real estate development activities including the identification of new development opportunities, due diligence and market analysis, project approvals, acquisition, financial analysis, and construction.
- * Creation of financial analysis and financing packages for government agencies, capital market syndicators, and bank lenders
- * Preparation of financing packages for: Low Income Tax Credit, Tax Exempt Bond, HOME, Community Development Block Grant, Federal Home Loan Bank products, and equity syndicators
- * Assemble, direct and work closely with project development team consisting of attorneys, architects, engineers and construction managers to ensure the that projects are development appropriately, timely and efficiently

Stonestreet Corporation	11/2001 – 2/2017
Vice President and Director of Development	

Stonestreet Corporation is a privately-held, full service real estate development firm that has acquired, developed, constructed and sold various type of real estate projects including retail, luxury residential condominium, hospitality, full service marinas, and golf course properties.

Responsibilities include:

- * Development opportunity identification / acquisition and market analysis / due diligence
- * Structuring and negotiation of project financing / Construction, Permanent, CMBS
- * Project analysis including cost estimates, valuation, market analysis and trends, pro-forma creation including discounted cash flow and IRR analysis.
- * Preparation of financing packages for presentation to capital markets and lenders.
- * Long range strategic planning development and execution
- * Development and execution of the project plan / management of project engineering, architectural and legal professionals
- * Manage entitlement process to obtain all required municipal, state and federal approvals including zoning, planning, historic, conservation, and Army Corp of Engineers.
- * Construction oversight and management of projects in excess of \$50 million dollars
- * Condominium Association creation and management
- * Property management of retail, office, residential, marina, and golf course

CVS Pharmacy, Inc., Woonsocket, RI

3/2000 – 11/2001

Real Estate Division

Surplus Property Manager

- * Responsible for the overall management of the Surplus Property Department, including the 425 property portfolio of retail, office, and industrial sites. The company's interest in these properties consisted of both fee simple ownership and lease obligations. The property value and the lease obligations totaled in excess of \$100 million dollars.
- * Analyzed various options available to determine appropriate strategy for the disposition of the surplus properties. The primary disposition strategies included the negotiation of discounted settlements of lease obligations, subleases to replacement tenants, and sale of the owned properties.
- * Engaged and worked closely with national network of commercial real estate brokers on the marketing of the properties in the portfolio.

AMRESO, Inc., Dallas, TX / Providence, RI

10/1993 – 3/2000

Asset Management Division

Senior Asset Manager & Eastern Division Real Estate Manager

- * Directed the overall management of a portfolio of commercial real estate investment properties and a portfolio of distressed commercial and real estate loans with investment dollars in excess of \$45 million. Responsibilities included the acquisition, management, leasing, construction and disposition of real estate assets, and the development and implementation of resolution strategies for the loan assets to maximize the rate of return and the net profit.

Shawmut Bank, N.A., Boston, MA

10/1990-10/1993

Assistant Vice President

Commercial Real Estate Lending & Work-Out Division

Old Stone Bank, FSB, Providence, RI

09/1985-10/1990

Real Estate Investment Group

National Correspondent Lending Division.

Internal Audit

EDUCATION:

Roger Williams University, Bristol, RI

May 1985 - Bachelor of Science Degree in Business Administration
Major: Accounting

PROFESSIONAL AFFILIATIONS:

- * Certified Commercial Investment Member (CCIM)
- * Certified Rental Housing Development Finance Professional
- * Advisory Board Member – Navigant Credit Union, Smithfield, RI
- * Treasurer – Board of Directors (17 years) Columbus Credit Union, Warren, RI

References furnished upon request.